



Helping entrepreneurs take that first leap

HBAN

Halo
Business
Angel
Network

InterTradelreland VCC Conference Update

John Phelan HBAN All Island Director

Managed by



Supported by



Members of



Who Are We?

ABOUT US

Established 2007

Responsible for Angel Activity across Ireland, North and South

Experienced in managing deal flow

Robust Screening Process for Angels and Entrepreneurs

WHAT WE ARE

A trusted **NETWORK** for business angels...

WHAT WE ARE NOT

- ▶ A seed fund
- ▶ A corporate finance house
- ▶ A centre for advice
- ▶ We do not take a fee for services
- ▶ We do not take equity stakes and we do invest in companies outside Ireland

STAKEHOLDERS

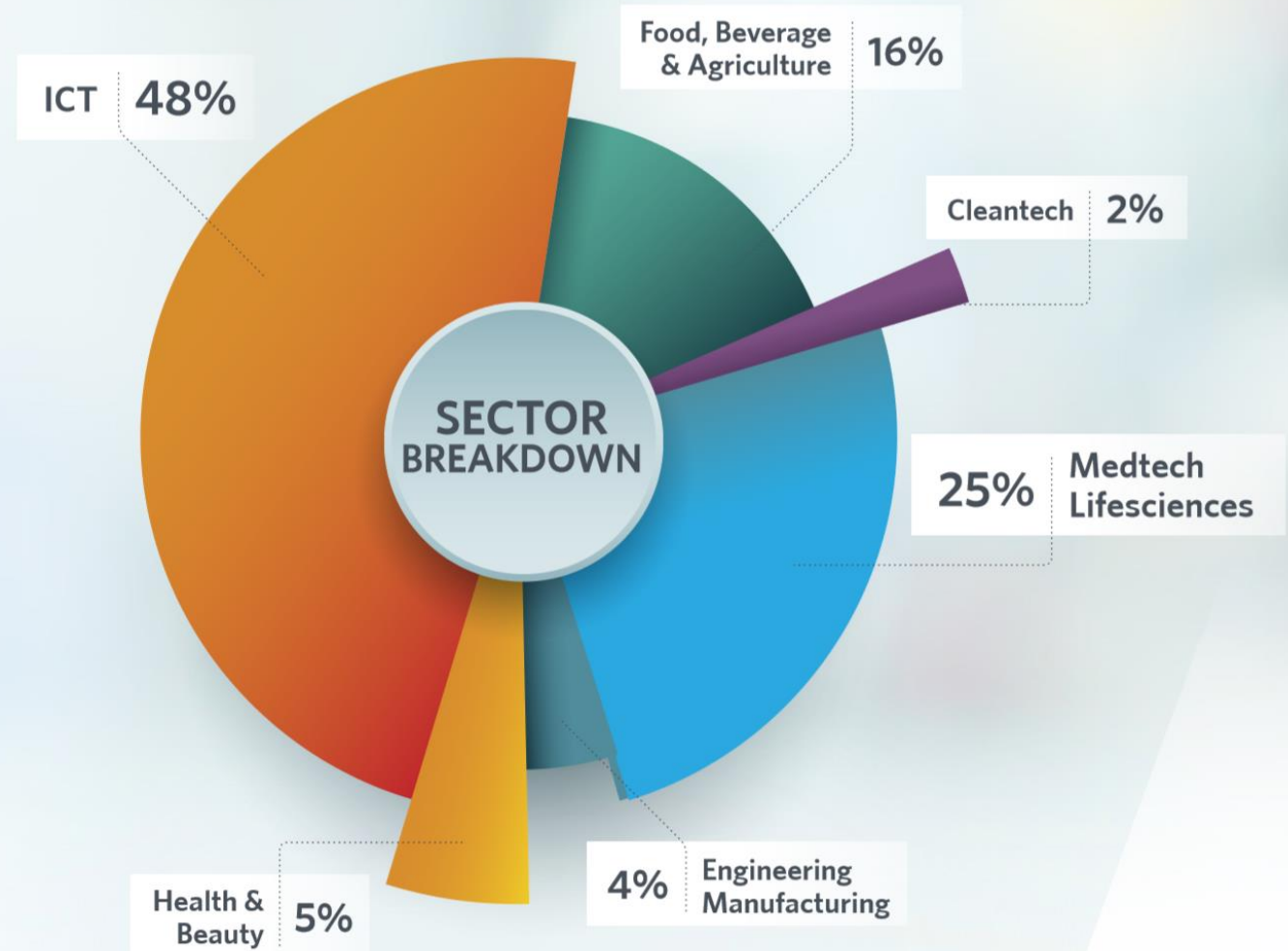
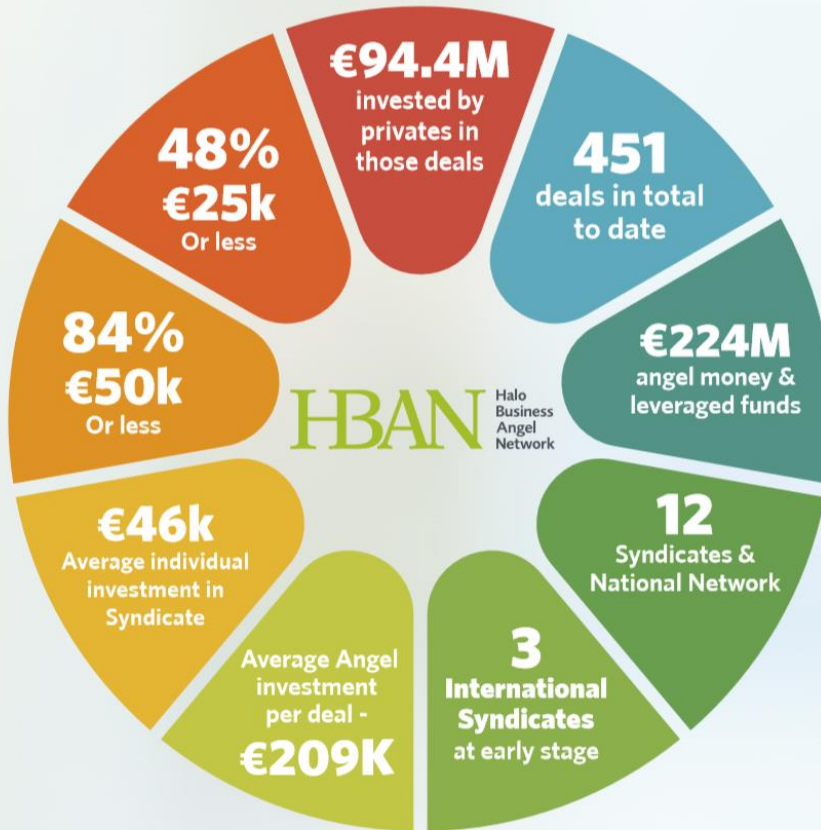
We are part of a wide ecosystem and work with a broad range of parties to source deal flow and deliver value. EBAN, Enterprise Ireland, InterTradeIreland, Invest Northern Ireland, Irish BIC's, Universities, Accelerators, VC's and Seed Funds

Who Are We?

**WE ARE A
DATING AGENCY...**

**MARRIAGE WITH A
PLANNED DIVORCE**

Halo Business Angel Network (HBAN)



All-Island Syndicates

All-Island Syndicates

- ▶ Boole Syndicate
- ▶ Bloom Equity
- ▶ Irrus Investments
- ▶ Food Syndicate
- ▶ MedTech Syndicate
- ▶ West by North West
- ▶ South East Syndicate



Networks

- ▶ Dublin Investor Forum
- ▶ South East
- ▶ South West
- ▶ West
- ▶ HBAN Ulster



Some Strong Performers From 2018



Some Strong Exits in 2018



HBAN Investment: 2013 & 2016

Syndicate: Bloom Equity

Exited 2018: **10X return** for Angels



HBAN Investment: 2011

Syndicate: Bloom Equity / Boole

Exited 2018: **10X return** for Angels



We want to see **more returns to investors** over the next three years

Business Angel Panel

How best to prepare for and secure funding in Ireland and the UK

- **Brian McDonald**
 - Bloom Syndicate Lead Investor
 - Corporate Finance and advisory
- **Punam Rane**
 - Rising Tide Female Syndicate Investor
 - Bloom Syndicate Lead Investor
- **Laura Lynch:**
 - Tax Advisor
 - Advisor to MedTech Syndicate
- **Jim Curran:** Investment Director at Clarendon Fund Managers
 - HBAN Ulster Manager
- ***Moderator: John Phelan – All Island Director- HBAN***