

Together

we can attract new funding



Funding Advisory Services for Early Stage Companies

Equity Advisory Service

One-to-one advisory service for early stage companies seeking to raise Venture Capital and business angel funding. A series of one-to-one clinics are held at locations across the island and virtually each month. Companies get the opportunity to meet with a seasoned Venture Capital and business angel funding expert.

Venture Capital Conference

An annual Venture Capital Conference is held every spring in Belfast or Dublin. It provides an opportunity for founders to network with Venture Capitalists and business angels. It also sets out the latest developments in the industry.

Venture Capital Events

Venture Capital events such as business planning workshops, Venture Capital workshops and seed finance webinars.

Venture Capital Publications

Along with our partners in the Irish Venture Capital Association (IVCA), InterTradeIreland publishes 'A Guide to Equity Funding' with useful information including the details of the current providers of VC funding across the island. An online searchable version of the publication is also available on our website.

Seedcorn Competition

Aimed at early stage companies, InterTradeIreland's annual All-Island Seedcorn Investor Readiness Competition offers you a share of a €300,000 cash prize fund. However, Seedcorn is much more than just a cash competition...

Seedcorn is primarily a way to help make your business investor ready and provides advice to significantly improve your chances of securing venture funding.

Business Angel Funding

InterTradelreland is one of the key funders of HBAN, the Halo Business Angel Network which is the All-Island umbrella group for formal Business Angel investing. In addition to acting as the voice of authority on Business Angel Investing, the network provides a service matching investors with companies seeking investment.









Enterprise Investment Scheme

The Enterprise Investment Scheme (EIS) is designed to help smaller higherrisk trading companies raise finance by offering a range of tax reliefs to investors who buy new shares in an eligible company. A company seeking finance via the Seed Enterprise Investment Scheme (SEIS) or EIS will need to obtain advance assurance from HMRC that the company, its trade and its shares qualify. The purpose of the Advance Assurance is to give potential investors comfort that the company should qualify for SEIS/EIS relief based on the information provided.

Non-UK companies can avail of the SEIS and EIS schemes if they meet the criteria set out by HMRC to qualify and importantly have a permanent establishment in the UK. A company will need to have a fixed place of business in the UK, through which its business is wholly or partly carried on. In certain circumstances, having an agent in the UK will meet this requirement.

Funding Advisory Services for **Established Businesses**

Funding for Growth Workshops and Webinars

Regional workshops and webinars are held each year to give SMEs seeking funding for growth the opportunity to learn about funding options from traditional, new, and alternative funding sources.

One-to-One Advisory and Signposting Service

Each year established companies will be given the opportunity to participate in the programme. The objective is to improve the capacity of participants to raise finance which enables their businesses to grow. Each of the companies will be appointed a dedicated Corporate Finance Advisor.

Am I eligible?

For information on our funding advisory supports visit intertradeireland.com/funding/how-we-support-funding





InterTradelreland is the all-island economic development agency. We connect and help businesses across the island to trade cross-border, collaborate, innovate and attract investment. Through our unique role we also identify opportunities for North-South collaboration that accelerate economic growth and help deliver shared policy priorities.

With 25 years' experience of working alongside businesses of every size in every county on the island of Ireland, InterTradeIreland's trade, innovation and entrepreneurship pathways help businesses to access funding, advice, experts, and networks across the island to maximise their exports, productivity and growth. To date we have supported over 57,000 businesses and generated €1.8bn/£1.6bn in business development value.

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InterTradelreland will endeavour to facilitate requests for alternative formats of this publication including Irish Language, Ulster Scots, Braille, disk and audio cassette.